Job Overview:

Design Manager

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| Job Title:  Design Manager | Location:  King’s Cross, London | Company:  Gratte Brothers Security Management Ltd (GBSM) |
| Reporting to:  Managing Director | | |

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| Job Purpose:    The position of Design Manager for Gratte Brothers Security Management Ltd exists to drive innovation, efficiency, and simplified installation practices by leveraging technological advancements and fostering partnerships with industry suppliers.  This role involves collaborating with the wider Gratte Brothers Group to ensure seamless implementation of streamlined business systems, including transitioning to a database information environment. Leading the development of the business technology roadmap is crucial to maintaining the company's position as an industry leader in innovation and delivering optimal system benefits to clients.  Close collaboration with key clients and supply chain partners is necessary to develop strategies, designs, and solutions that meet evolving business needs. Additionally, managing various executives and ensuring compliance with business requirements, standards, and information delivery is essential. Effective communication with the business estimating department throughout the tendering process is vital to aligning proposals with client specifications and recommendations. |

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| Key Areas of Responsibility:   * Streamline installation practices through the application of innovative approaches, technological advances and market research/awareness. * Work collaboratively with the wider Gratte Brothers Group to oversee the holistic delivery of streamlined business system implementation, including migration to a database information environment (ERP). * Regularly liaise with our key client, industry and supply chain partners to develop strategies, designs, specifications and solutions that meet ever-evolving business needs. * Ensure that all tenders are created and submitted in line with client requirements and compliant with our recommendations, working closely with our estimating department to achieve utmost accuracy within this process.   System Designs:   * Production of security system design proposals developed from and compliant with employers’ requirements. Ensuring these proposals align with the specifications and drawings issued. * Improvement of security system design proposals that deliver more efficient performance at equal or reduced costs.   Expansion of Services:   * Production of initial scope document for introduction of additional service into the business. * Ensure all aspects are considered in production of timeline from commencement to rollout. * Production of design, technical and quality standards for delivery. * Organisation and implementation of certifications and approvals relative to legislation.   Group Initiatives:   * Liaison with Group department personnel to deliver IT and business solutions that work across the group. * Development and design of digital company and technical information.   Team Management:   * Management of design & technical executives to ensure that all designs, technical information, design standards, support and solutions are delivered to standard and timescales. * Allocation of workload to design & technical executives. * Manage performance and lead the appraisals and personal development of design & technical executives. * Programme and delivery of training, skills and knowledge to required company members.   Innovation:   * Delivery of more efficient installation practices on site. * Continual assessment of industry manufacturers and competitors to benchmark our service and delivery. * Regular communication with key clients to understand their requirements, then deliver simple, efficient and appropriate solutions.   Technology Roadmap:   * Consideration and presentation of emerging and future technologies to company Directors and management. * Production of proposed technology roadmap for agreement and implementation. * Production of specific technical proposals, changes or additions to business offering inclusive of delivery requirements. * Driving and delivering change for the company in consultation and conjunction with Directors and Managers.   Estimating Liaison:   * Liaison with estimating personnel to ensure that incoming tender requirements are understood technically. * Provide advice and recommendations relative to design, integration, equipment and alternatives. * Clarify and provide solutions to any design issues or concerns. * Provide technical assistance and support to enable correct and accurate tender to be submitted.   Issue estimating department with full design for tender production where we have design responsibility.  *This is a broad overview of the position and does not encompass all aspects of the role.*  *Gratte Brothers are an equal opportunities employer and welcome applications from all.* |